





<u>Exhibition</u> <u>Visitors</u>

<u>2016</u> Post Event Details

Date: 18 – 20 May 2016 Venue: Uzexpocentre, Tashkent Edition: 20 Frequency: Annual



Domestic Visitors: 6361
International Visitors: 207
Total Visitors: 6568

VIP Delegation:

- Mr. Gulomjon Ibragimov: Deputy Prime minister of the Republic of Uzbekistan
- Delegation of the Prime-minister of the Republic of Bulgaria Mr. Boyko Borisov
- Delegation of SOCAR headed by the President Mr. Rovnaq Abdullayev
- Delegation of Schlumberger headed by the President operations Mr. Patrick Schorn
- Delegation of Lukoil Overseas headed by Senior Vice-president Mr. Sergey Nikiforov
- Delegation of Exalo Drilling S.A. headed by the President Mr. Stanislav Nedbalets
- Mrs. Galina Saidova: Ministry of Economics of the RUZ
- Mr. Alisher Sultanov: Chairman of NHC "Uzbekneftegaz"
- Mr. Iskandar Basidov: Chairman of SC "Uzbekenergo"
- Sir Andrew Wood: Senior Advisor to ITE

and many others





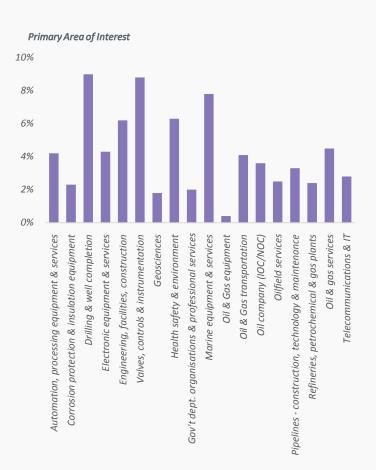
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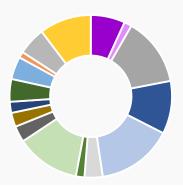
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Visitor by Job Function:



- Ministry/Public Authority Official
- Chairman
- Director
- Department Head
- Chief Engineer
- Technologist
- Planner
- Technicians / Engineer
- Sales
- Procurement
- Marketing
- Scientist
- Chief Specialist
- Press / Media
- Student / Researcher
- Other





Exhibitors

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Domestic Exhibitors:	14
International Exhibitors:	56
Total Exhibitors:	70

17

Participating Countries:

Azerbaijan, Austria, China, Czech Republic, France, Germany, Italy, Iran, Kazakhstan, North Korea, Poland, Russia, Singapore, Switzerland, Ukraine, USA, Uzbekistan

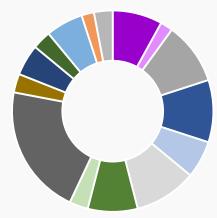
National Groups:

China, Italy, Russia

Key Research Findings:

- 90% consider participation in exhibition important for development of their business
- 90% established business contacts
- 88% found at the exhibition new clients and partners
- 81% were satisfied with business concluded at the exhibition
- 85% intend to participate at the exhibition next year

Exhibitor by product type:



- Automation, processing equipment and services
- Corrosion protection and isolation equipment
- Drilling and exploration
- Electronic equipment and services
- Engineering, construction, buildings
- Exploration and production
- Valves, instruments and control systems
- Oil refinery, oil chemical and gas plants
- Oil & gas equipment
- Transportation of oil & gas
- Oil company
- Services for oilfield
- Pipelines
- Geophysical measurement
- Telecommunications and information technology





Conference

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Total Delegates:205Plenary Sessions:6Speakers:37

Plenary Sessions:

- Development of the Oil and Gas Industry in Uzbekistan: New Growth Horizons
- Increasing the Hydrocarbon Resource Base in Uzbekistan: Improving the Efficiency of Exploration and Production of Oil and Gas
- Investment Potential of Oil and Gas Industry in Uzbekistan
- Development of Gas Processing Projects
- Developing the Refining Industry in Uzbekistan
- Alternative Energy Sources

VIP Speakers:

Maros Sefcovic: Vice President of the European Commission responsible for Energy Union

Alisher Sultanov: Chairman of the Board, Deputy Chairman of the Board of Governors, NHC Uzbekneftegaz

Paul Rasmussen: Secretary General, International Gas Union Bela Ferenczi: CEO for Central Asia, GE Central Asia, GE

Andrew Woodhead: Regional Director for Europe and Central Asia, WorleyParsons

Timur Ilyasov: Vice President, Caspian Region and Central Asia, Argus Media

Represented Companies:

General Electric, Lukoil, Uz-Kor Gas Chemical, WorleyParsons Uzbekistan Engineering, Hyundai Engineering & Co.,Ltd, Schlumberger, HMS Group, Honeywell UOP, Turboden, Velan TD LLC, Socar, Exalo Drilling S.A., IHS, ING Bank, Fund for Reconstruction and Development of Uzbekistan, Techint, International Finance Corporation (IFC) Uzbekistan, Agency "Uzinfoinvest", Jacko Technology Group, Siemens LLC, SAP, World Bank UZEEF, Eriell, Uz-Prista, JV LLC, Nalco Champion, Nexia BT, Gazprom International, Recoma Group





B2B MEETINGS AND DOCUMENT SIGNINGS:

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Over three days, more than 70 meetings were held, which led to nine documents being signed, opening up a new level of partnerships in the oil and gas sector.







SEMINAR AREA:

During the exhibition, 39 young scientists gave presentations on their research and Uzbekneftegaz awarded 12 students





PARTICIPANTS TESTIMONIALS:

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RECOMA GROUP

On behalf of Recoma Group, I, Natale Aprile, would like to express my deepest gratitude and appreciation for ITE Uzbekistan and its team members. During the exhibition, it was clear that ITE Uzbekistan is a team full of professionals displaying high-level professionalism and organisation. Recoma Group enjoyed the exhibition, had productive and effective B2B meetings and enjoyed using the conferences to assess the Uzbek oil and gas market. In future, when we attend ITE Uzbekistan's oil and gas events, we will have high expectations, which I am sure you will exceed.

EXALO DRILLING AND G-DRILLING

The 20th anniversary OGU 2016 exhibition in Tashkent, Uzbekistan is Central Asia's key oil and gas industry event. As one of the leading European companies involved in drilling on land, this is the second time Exalo Drilling has attended this important event and presented a wide range of professional solutions and services using the newest drilling technology.

This year, Exalo Drilling participated in OGU 2016 alongside G-Drilling. Thanks to both companies' hard work, the stand was of interest to the representative of the Government of Uzbekistan and many others in the oil and gas sector, leading to the real opportunity to develop business in Uzbekistan and Central Asia. The wide range of services, extensive experience, and the large amount of modern equipment presented made a valuable impression on potential clients. Business development in Central Asia is a reflection of Exalo's strategy for further reinforcing our market position.

On top of the large number of contacts we made, Exalo's stand was awarded second place for overall participation at OGU 2016! This award will certainly give impetus to more hard work in presenting our technical opportunities. We also hope that our future stands will have the same invaluable impact in communicating with existing and potential clients.





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EDNRESS-HAUSER INSTRUMENTS INTERNATIONAL AG

Overall, the exhibition took place at a high level. All our guests were impressed with the organisation.

GRAF S.P.A.

OGU is very important for GRAF and is accompanied by a high rate of development in Uzbekistan's energy industry. Meetings at the exhibition provide our specialists with the opportunity to make contact with senior management, scientists, and professionals from Uzbekistan's oil energy complex. As usual, the experienced ITE Uzbekistan team organised OGU at a very high level. Exhibiting at ITE's events is a guarantee of a productive time.

Our annual participation in OGU is not only an opportunity to discuss new projects and agree on contracts but also to meet friends and new people in a friendly atmosphere in sunny Uzbekistan. Mario Mormile, Owner, GRAF S.p.A. (Italy)

SIEMENS

We are sincerely grateful to the ITE team for their good work, professionalism and decency in preparing for OGU 2016. We hope and look forward to a good relationship in new projects. OGU is undoubtedly the most important annual event in Uzbekistan, enabling us to make contact with companies operating in the same sector. The meetings and consultations we had at the stand were very productive, targeted and fruitful, and it is largely thanks to the format of the preparation for the exhibition (advertising etc.).

Our time at the exhibition was not only successful and productive, but also very pleasant for our staff. We wish you and your company success and prosperity and hope for future cooperation.





<u>Sponsors &</u> <u>Supporters</u>

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OGU was officially supported by the following organisations:







Ministry of Foreign Economic Relations, Investment & Trade of the Republic of Uzbekistan

NHC: Uzbekneftegaz

Chamber of Commerce and Industry of the Republic of Uzbekistan

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Silver Sponsors:



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Hyundai Engineering

Bronze Sponsors:









Schlumberger

HMS Group

Honeywell uop

Turboden

Velan





Book Now

2017

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Book your exhibition stand, sponsorship or delegate place now:

Avoid missing out. Make sure you're part of OGU 2017

Contacts:



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For more contact details, www.oecexpo.com

